

Recent TAPFIN Wins

TAPFIN is off to a great start in 2016! Top wins are highlighted below:



Everest Report Predicts Future of MSP

Everest Group released a report last month entitled, "[The Future of MSP: Next-Generation Workforce Management](#)." The report predicts blended delivery models with an eye toward total talent management. This is a must-read for all who engage with clients to create new and evolve existing solutions.

- Kate Donovan, Senior Vice President, ManpowerGroup Solutions



TAPFIN Celebrates 2015 Circle of Stars Winners

TAPFIN celebrates its 2015 Circle of Stars winners: **Bill Peters, Jeff Kitchens, Dave McGonegal, Stephanie Stoffer, Mark Zolkos, Rachel Pearson, Jill Pierce, Mike Reeves, Arch Handel, Jennifer Costello, Amy Myers, Latasha Esperon, Sabrina Robins, Andrew Holiday and Jason Zinder.**



Circle of Stars is a recognition program designed to honor the top performers in our organization who have proven they are the best of the best by driving extraordinary results.

SIA Honors Jamiel Saliba

Congratulations to **Jamiel Saliba, Vice President and General Manager, TAPFIN**, who was named to Staffing Industry Analysts' Staffing 100. Each year, the Staffing 100 recognizes the 100 most influential people in the industry as nominated by the Staffing Industry Analysts team, advisors and readers. To learn more about this honor, click [here](#).



TAPFIN MVP Team Focuses on Innovation

The TAPFIN Management of Vendor Partnership (MVP) team is part of TAPFIN Process Excellence, providing full support and subject matter expertise to U.S.-based programs in the area of supplier relationships, supply chain thought leadership and optimization, and performance management.



For 2016, the team is focused on:

- Bringing innovative service offerings and strategic recommendations to clients and program team colleagues based on market trends and client/supplier feedback
- Ensuring all programs are incorporated into MVP's dedicated support structure

Watch for a complete redesign of supplier scorecards this year, which will revolutionize how we deliver performance data and trend analytics to our clients and supply partners.

As always, please direct any supplier interested in working with TAPFIN to vendorpartnerships@tapfin.com. To access information on TAPFIN's Elite and Premier Partners, as well as TAPFIN Partners of the Year, click [here](#).

- Amy Myers, Director, Vendor Partnerships, TAPFIN

TAPFIN Supports Phase One of AGCO North American IT Program

Congratulations to the team that implemented, and is now supporting, phase one of the AGCO North America IT program. We are now live with 75 contractors in Econometrix, for projected annual spend of \$12 million (U.S. IT only). Special thanks go out to the implementation team (**Patti Hadden, Solutions Architect; Allie Lautt-Markwart, VMS Analyst; Evan Hoffman, Invoicing; Chandra Krenn, Training; and Marc Barriga, Supplier Enrollment**) and the operations team (**Keith Markham, Regional VP; David Dwyer, Director; and Jason VanAusdall, Sr. Program Manager**). This is the first of several phases for AGCO, and we are now working on implementing Worker Tracking and expanding the program to the U.K.

- John Lilly, Project Manager, TAPFIN



TAPFIN Supports Phase One of AGCO North American IT Program

Congratulations to the team that implemented, and is now supporting, phase one of the AGCO North America IT program. We are now live with 75 contractors in Econometrix, for projected annual spend of \$12 million (U.S. IT only). Special thanks go out to the implementation team (**Patti Hadden, Solutions Architect; Allie Lautt-Markwart, VMS Analyst; Evan Hoffman, Invoicing; Chandra Krenn, Training; and Marc Barriga, Supplier Enrollment**) and the operations team (**Keith Markham, Regional VP; David Dwyer, Director; and Jason VanAusdall, Sr. Program Manager**). This is the first of several phases for AGCO, and we are now working on implementing Worker Tracking and expanding the program to the U.K.

- John Lilly, Project Manager, TAPFIN



Thought Leadership

White Paper Launches in April

On Tuesday, April 12, TAPFIN will launch a white paper authored by **Sean Garbett, General Manager, Europe, TAPFIN**. The white paper is entitled "Moving Beyond Big Business: Changing Market Dynamics Drive Emergence of MSP Solutions for Lower-Volume Programmes."



Talent. E-Newsletter Landing Page Goes Live

Now it is simpler than ever before to share *Talent* with your clients and prospects! The Global Marketing and Center of Excellence teams have created designated landing pages for *Talent* on [ManpowerGroupSolutions.com](#) and [TAPFIN.com](#). These pages allow users to subscribe to *Talent*, and also serve as a web destination for past issues.

In the News

Recently, TAPFIN and ManpowerGroup Solutions experts have been featured in several articles that offer insights. Thank you to our thought leaders for sharing their knowledge and positioning us as a true innovator in the industry.

Please take a moment to review the articles below.

We encourage you to share them with your network and on social media.

- HR.BLR.com, "Shared Talent Pools: A Win-Win for Both Businesses and Talent"** — Article by **Amy Doyle, Vice President, Strategic Client Solutions, ManpowerGroup Solutions**
- Human Resources Executive Online, "On Your Mark, Get Set, Hire!"** — Interview with **Jim McCoy, Vice President, ManpowerGroup Solutions, and Global RPO Practice Leader**
- Chief Executive, "How to Generate a Competitive Advantage One Strategic Hire At a Time"** — Article by **Kate Donovan, Senior Vice President, ManpowerGroup Solutions**

Upcoming Events

TAPFIN is a sponsor of the 2016 CWS Summit Europe, to be held Wednesday, April 13, and Thursday, April 14, in London.

At the 2016 CWS Summit, **Sean Garbett, General Manager, Europe, and Jamiel Saliba, Vice President and General Manager, TAPFIN**, will present a session entitled "Rethinking MSP: Centralised MSP for Multi-Country Programmes: Disrupting the Existing Model to Respond to the Needs of a New Group of Customer."

For more information on upcoming events and to learn where TAPFIN and ManpowerGroup Solutions will be next, click [here](#).



Career Opportunities

TAPFIN and ManpowerGroup Solutions continue to power the world of work by connecting the visions of clients, motivations of people, and what's now and what's next in the world of work. Click [here](#) to check out current openings.

What's Next for The Wire

Next month's issue of *The Wire* will focus on RPO. The focus of *The Wire* continues to alternate monthly between RPO and TAPFIN.



To subscribe to *The Wire* or submit content, email thewire@manpowergroup.com.