March 2016

Recent TAPFIN Wins

TAPFIN is off to a great start in 2016! Top wins are highlighted below:





Winners







Everest Group released a report last month entitled, "The Future of MSP: Next-

Everest Report Predicts Future of MSP

Generation Workforce Management." The report predicts blended delivery models with an eye toward total talent management. This is a must-read for all who engage with clients to create new and evolve existing solutions. - Kate Donovan, Senior Vice President, ManpowerGroup Solutions



TAPFIN celebrates its 2015 Circle of Stars winners: Bill Peters, Jeff Kitchens, Dave McGonegal, Stephanie Stoffer, Mark Zolkos, Rachel

TAPFIN Celebrates 2015 Circle of Stars

Pearson, Jill Pierce, Mike Reeves, Arch Handel, Jennifer Costello, Amy Myers, Latasha Esperon, Sabrina Robins, Andrew Holiday and Jason Zinder. Circle of Stars is a recognition program designed to honor the top



best by driving extraordinary results. SIA Honors Jamiel Saliba

performers in our organization who have proven they are the best of the

Congratulations to Jamiel Saliba, Vice President and General Manager,

the Staffing 100 recognizes the 100 most influential people in the industry as nominated by the Staffing Industry Analysts team, advisors and readers. To learn more about this honor, dick here. TAPFIN MVP Team Focuses on Innnovation

The TAPFIN Management of Vendor Partnership (MVP) team is part of TAPFIN

TAPFIN, who was named to Staffing Industry Analysts' Staffing 100. Each year,



Process Excellence, providing full support and subject matter expertise to U.S.based programs in the area of supplier relationships, supply chain thought

leadership and optimization, and performance management. For 2016, the team is focused on: Bringing innovative service offerings and strategic recommendations to



client/supplier feedback

Ensuring all programs are incorporated into MVP's dedicated support structure Watch for a complete redesign of supplier scorecards this year, which will

clients and program team colleagues based on market trends and

and supply partners.

revolutionize how we deliver performance data and trend analytics to our clients

As always, please direct any supplier interested in working with TAPFIN to vendorpartnerships@tapfin.com. To access information on TAPFIN's Elite and Premier Partners, as well as TAPFIN Partners of the Year, dick here.

 Amy Myers, Director, Vendor Partnerships, TAPFIN TAPFIN Supports Phase One of AGCO North American IT Program

Congratulations to the team that implemented, and is now supporting, phase one

of the AGCO North America IT program. We are now live with 75 contractors in

Econometrix, for projected annual spend of \$12 million (U.S. IT only). Special thanks go out to the implementation team (Patti Hadden, Solutions Architect; Allie Lautt-Markwart, VMS Analyst; Evan Hoffman, Invoicing; Chandra

Krenn, Training; and Marc Barriga, Supplier Enrollment) and the operations team (Keith Markham, Regional VP; David Dwyer, Director; and Jason VanAusdall, Sr. Program Manager). This is the first of several phases for AGCO, and we are now working on implementing Worker Tracking and expanding the program to the U.K. John Lilly, Project Manager, TAPFIN TAPFIN Supports Phase One of AGCO North American IT Program



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VanAusdall, Sr. Program Manager). This is the first of several phases for AGCO, and we are now working on implementing Worker Tracking and expanding the program to the U.K. - John Lilly, Project Manager, TAPFIN Thought Leadership White Paper Launches in April On Tuesday, April 12, TAPFIN will launch a white paper authored by Sean Garbett,

General Manager, Europe, TAPFIN. The white paper is entitled "Moving Beyond Big

Business: Changing Market Dynamics Drive Emergence of MSP Solutions for Lower-

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team (Keith Markham, Regional VP; David Dwyer, Director; and Jason



MOVING BEYOND

TAPFIN

AGCO

Talent. E-Newsletter Landing Page Goes Live

Volume Programmes."

pages for Talent. on ManpowerGroupSolutions.com and TAPFIN.com. These pages allow users to subscribe to Talent. and also serve as a web destination for past issues. In the News

Global Marketing and Center of Excellence teams have created designated landing



We encourage you to share them with your network and on social media.

innovator in the industry.

President, ManpowerGroup Solutions, and Global RPO Practice Leader Kate Donovan, Senior Vice President, ManpowerGroup Solutions

April 13, and Thursday, April 14, in London.

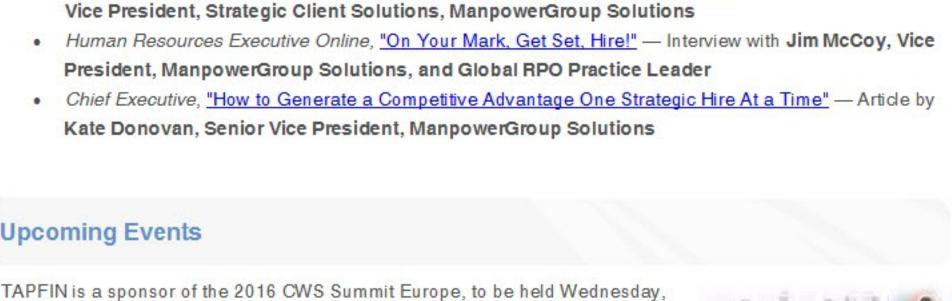
Recently, TAPFIN and ManpowerGroup Solutions

experts have been featured in several articles that

offer insights. Thank you to our thought leaders for

sharing their knowledge and positioning us as a true

Please take a moment to review the articles below.



Your invitation

CWS Summit

Chief Executive

TAPFIN.

Upcoming Events

At the 2016 CWS Summit, Sean Garbett, General Manager, Europe, and Jamiel Saliba, Vice President and General Manager, TAPFIN, will present a session entitled "Rethinking MSP: Centralised MSP for Multi-Country

HR.BLR.com, "Shared Talent Pools: A Win-Win for Both Businesses and Talent" — Article by Amy Doyle,

Group of Customer." For more information on upcoming events and to learn where TAPFIN and ManpowerGroup Solutions will be next, dick here.

Career Opportunities TAPFIN and ManpowerGroup Solutions continue to power the world of work by connecting the visions of clients,

motivations of people, and what's now and what's next in the world of work. Click here to check out current

openings. What's Next for The Wire

Programmes: Disrupting the Existing Model to Respond to the Needs of a New



thewire@manpowergroup.com.

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Next month's issue of The Wire will focus on RPO. The focus of

The Wire continues to alternate monthly between RPO and



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